

#### A CLEHR PATH MOVING FORWARD

DESIGN / INTERFACE

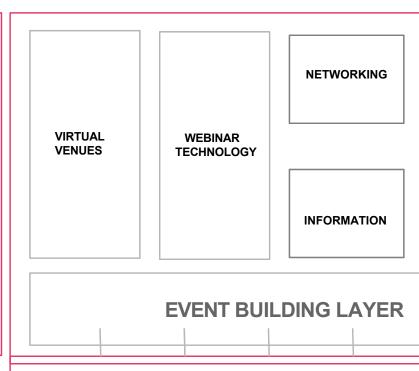
## Focal Areas in 2022





Customer

Answers to their questions





**ANALYTICS** 



# VIRTUAL VENUES: Exhibit Building Layer

# **Enhanced Booth Library**

Sponsored exhibitors will now be able to select their booth avatars from an interactive library offering a rich and extensive collection of diverse avatars.

Let booth admins and visitors interact with each other via group and private chat. They can use text, video, and audio formats to connect and network.



Each virtual booth has its own 'Abou Us' and 'product/service' sections that direct visitors to their official website and specific information. Videos and documents specific to yo are also available for access at these booths. The booths are also equippe with a live chat that lets visitors engage in one-on-one conversations with the booth reps.



#### 2022 ROADMAP

# Web: Value-Adds

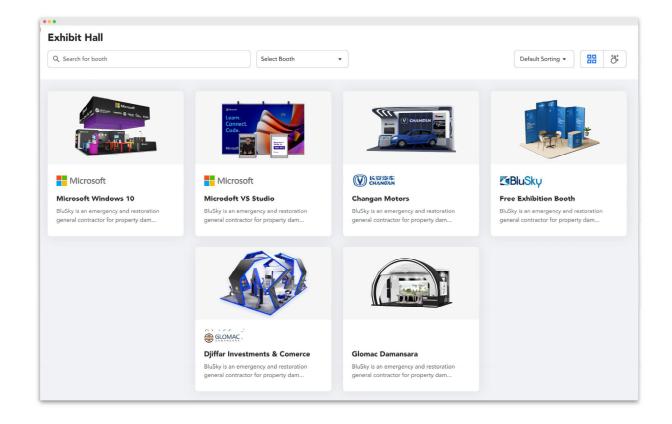


#### **Exhibit Hall:**

Centered around usability, the Exhibit Hall has been designed to deliver an interactive and immersive user experience.

Through its design uplift, usability centered approach, features, guarantee to:

- Increase and retain attendee engagement.
- Drive more value to exhibitors

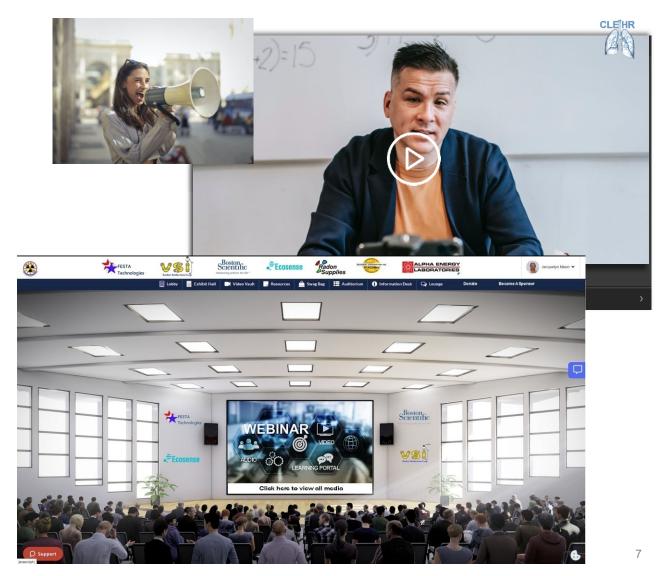


# WEB TECHNOLOGY: Engagement

# Audio & Video Education

Give the exact same experience to your virtual and physical attendees.

Broadcast your voice or give a warm welcome in a video for all event participants as you do it in your in-person event.



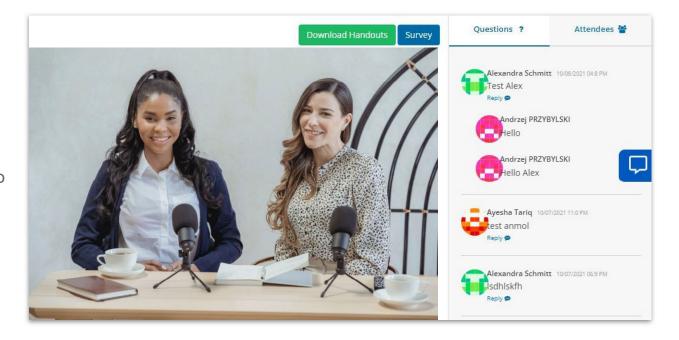
### Web: Value-Adds



# Host Live Webinars directly from the platform

Empowering organizers and speakers to host live webinars.

While attendees will also be able to experience embedded sessions and interact in real-time.

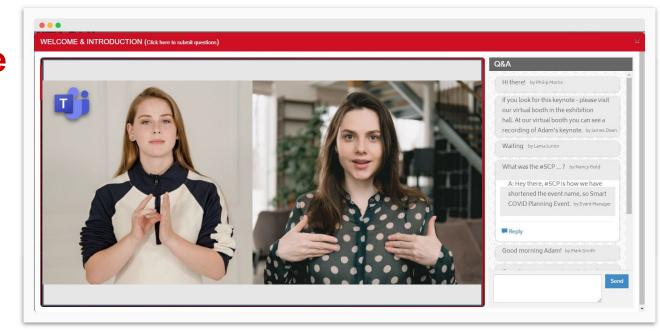


# Web: Event Building Layer



# Offer a Seamless Attendee Experience via Embedded Webinars

- Self-contained experiences where attendees don't need to leave the event to attend sessions (this is the case when webinars are served through Microsoft Teams)
- Q&A box on the side for real-time interaction



# Web: Event Building Layer

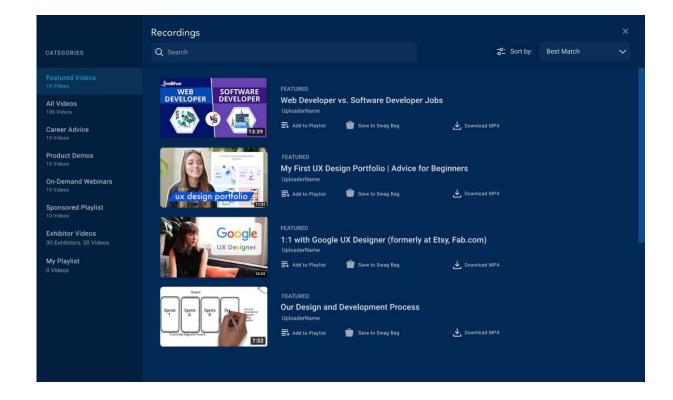


## **Recording Library**

The "Recording Library" will now be available to organizers, granting them more control of managing their event's recordings.

Through the recording library, organizers will be able to:

- 1. Download recordings
- 2. Edit recordings
- 3. Post recordings on the platform



# Web: Networking

## **Smart Video Matchmaking**

The Video Matchmaking feature is a powerful engagement tool that enables users to match and engage with other participants in a virtual meeting room.

- Organizers will be able to completely customize the matchmaking criteria
- Users will be able to match and engage with other participants in an interactive call and video platform
- Users will be able to share contact details with their matches and increase their connections





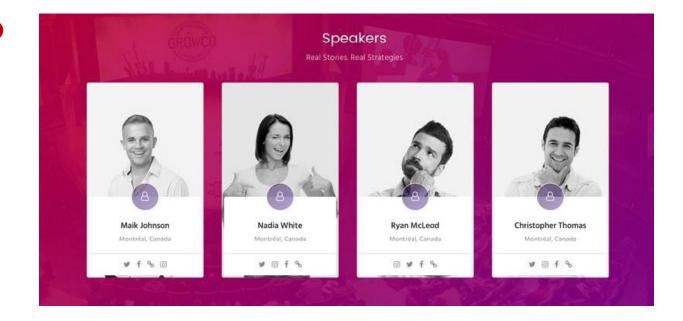
# CLEHR

# Web: Event Building Layer

# Enable Presenters to Create Engaging Profiles for the "Speaker Hub"

Presenters will now be able to create and manage detailed visual and social self-profiles.

These profiles will be showcased on our interactive "Speaker Hub" page which will drive user engagement, connections, and networking opportunities.



# CLEHR

# Web: Virtual Engagement

# **Chat Room Integration**

Immersive audio/video networking experience.

Hold your next happy hour, conference, or sales meeting in a virtual space tailored for your event. Add your own logos, furniture, music, and YouTube videos. Make it your own.



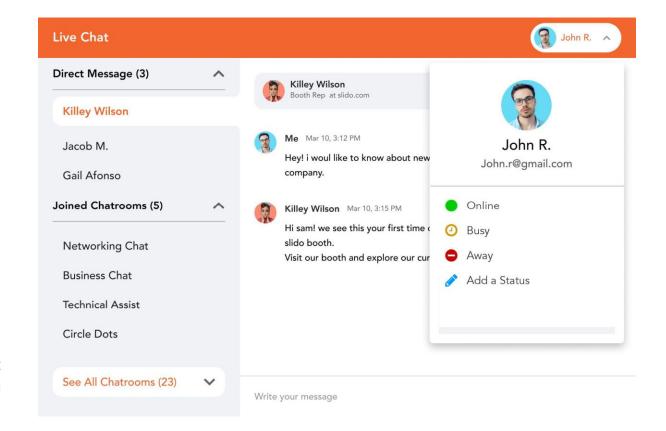


# Chat Room Advantages

# Set your Status and Availability in Chat

It's helpful to let your attendees know how quickly you can respond to messages and when you're available.

Set yourself Away, Busy, Available or set a custom message that lets others know what you're up to. You receive an alert via email that someone wants to chat with you.

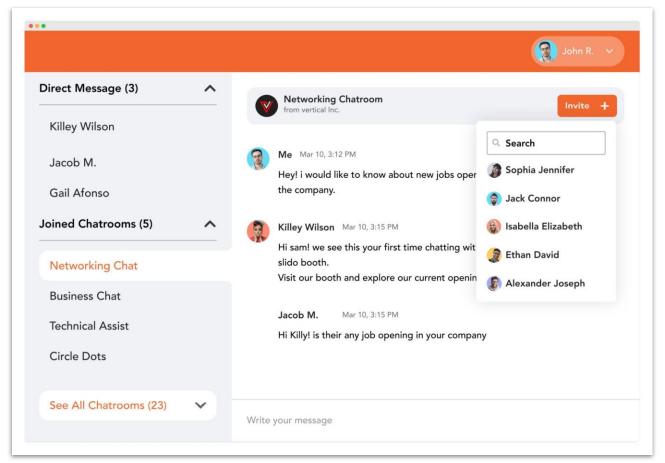




# **Chat Upgrades**

# Invite and Add Users to Your Private Group Chat

Users will now be able to expand their private group chat by directly inviting and adding other users to it.



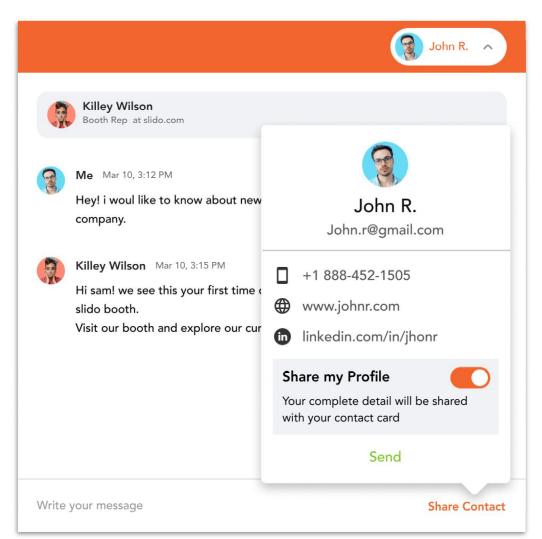
### Web: Value-Adds

# Enable Users to Create and Share Virtual Business Cards

Introducing virtual business cards to boost leads and connections.

Users will now be able to:

- Create and design custom business cards.
- Share their business cards with other users on our networking mediums.
- Download and track the business cards shared with them.





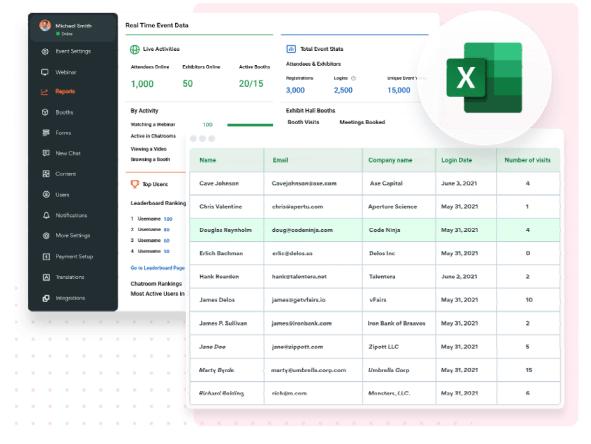
#### 2022 ROADMAP

# **Analytics: Integrations**



## **CRM Integration**

CRM Management end-to-end solution that lets businesses manage the complete relationship.

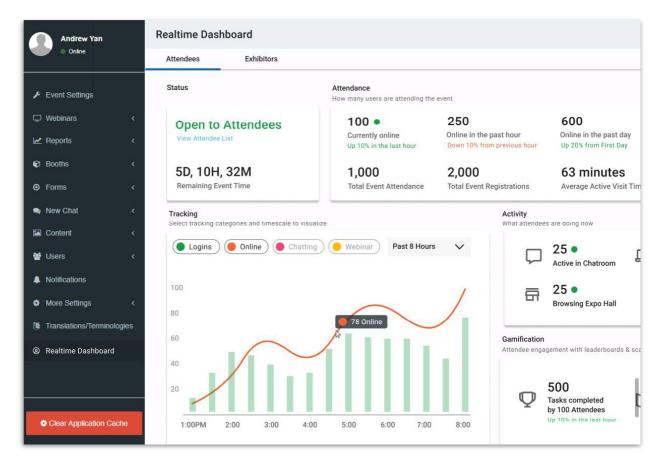


#### Web: Value-Adds

# CLETHR

# Consolidate Key Metrics in an Improved Real Time Dashboard

Currently, we have a number of individual metric reports with a more comprehensive birds-eye dashboard consisting of widgets helping admins measure event engagement at a glance.



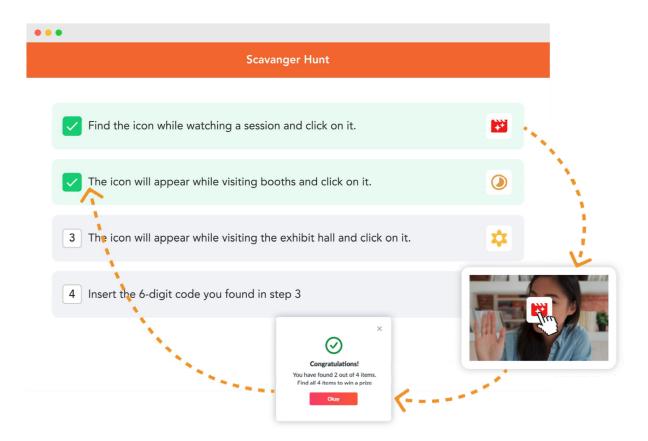
### Web: Value-Adds

# CLE HR

# Scavenger Hunt - Upgraded

Create powerful engagement for your attendees with our customizable scavenger hunt tool designed around your objectives to create, drive, and measure engagement - easily.

The scavenger hunt will be a timed activity that will progressively present clues as users make their way through the game.



#### **2022 MOBILE FEATURE**

# Mobile App: Responsive



#### **MOBILE Responsive**

The web platform will look and behave correctly on every device you could use to access it – desktop, smartphone, tablets and more.

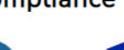


# **Web: Security**

#### **Overview**

Our vFairs provides a cloud-based virtual and hybrid event platform that businesses can use to host their events online and in a hybrid mode. vFairs takes security seriously and have implemented best-in-class security and data protection practices to keep customer data safe. The CLEHR platform has a dedicated internal security and privacy team.

#### Compliance









ISO

CCPA

C ISO 27001

ISO

#### vFAIRS is reviewed and trusted by



Bell Canada Cornell University



MarineMax



Nestlé



Procter & Gamble





T-Mobile



Teradata





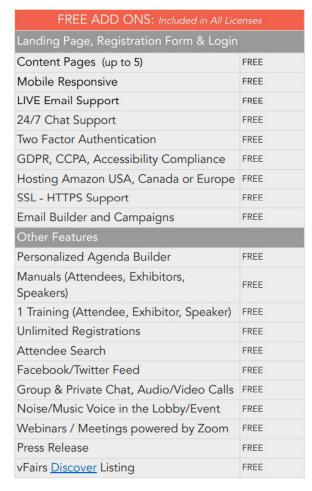




Yale University

Junior Achievement USA

### Web: Value-Adds



#### Summary of Value-Adds

CUSTOM DESIGNS	
Custom Lobby (Interior or Exterior) Custom Avatars	Animated: \$3,950/lobby Static: \$2,450/lobby Animated: \$950/design
Custom Booth Template	\$1,950 / booth design
Custom Hall	\$2,450 / hall
Custom Auditorium	\$1,950 / auditorium

ENGAGEMENT TOOLS	
Leaderboard	\$1,425 /event
Scavenger Hunt	\$2,450 /event
Photo booth	\$1,425/ event
Survey	\$1,425 / survey
Certification Feature / CE Credits	\$1,425 / event
Slido / Polls	\$1,425/ event
Miroboard	\$950/event
Social Wall	\$950/ event
Spin the Wheel	\$1,425/event
Kahoot	\$1,425 (up to 50 users) - \$25 per extra user
Watch Party	\$1,425 /event



EXTRAS		
Extra Auditorium Room	\$1,425 / extra room	
Extra Concurrent License	\$950 / license	
Extra Content Pages 5+	\$950 / content page	
Extra Hall	\$1,425 / extra Hall	
Extra Language	\$950 / language	
Extra Room	\$1,425 / room	
Extra Trainings	\$250 / training	

NETWORKING TOOLS	
Smart Matchmaking	\$1,425 per event
Kumospace	\$1,425 per event
Posters	\$49 per poster
vFairs Mobile App	\$4,950 per event
White Label Mobile App	\$14,925 per event

INTEGRATIONS & MANAGED SERVICES	
Single Sign On Integration	\$2,950/event
CRM/ Zapier Integration	\$2,950 / integration
Marketing Tools (Marketo etc)	\$2,950 / integration
Payment Integration	\$2,950 / event
Exclusive Access / User Group	\$950 / event
Managed Services: Booths (15)	\$1,500/event
Managed Webinars (15)	\$5,000/event

# CLETHR

#### **2022 PLATFORM NETWORKING FEATURES**

# **Networking**

Feature	Description
People Recommendations	Based on an attendee's interest, the app will highlight people they should get in touch with - both present at the venue and available remotely. Eventually, with more data sets, we'll build in some AI here to fine-tune the matching system.
Search Directory	Enable attendees to search registration database using certain filters (like interest, industry, location) and surface results ordered by who is currently online/offline and who is at the venue.
Invite to Chat	Enable attendees to issue an invitation to chat. The recipient will have a choice to review the incoming request, view the profile of the requesting party and then choose to accept/reject the invite.
Meeting Request	After leads are connected, enable attendees to book a meeting slot with each other through the app. This would require an integration with their calendar app and a little meeting slot setup user flow to ease the process.

#### **2022 PLATFORM NETWORKING FEATURES**



# Setup

Feature	Description
Seat Capacity planning	Attendees will have the option to reserve seats on a first come first serve basis.
Targeted Push Notifications	Create an ability for admins to issue push notification announcements to a specific segment of the audience e.g. call out to exhibitors to remind them that networking hour will begin in 15 minutes.

# CLETHR

#### **2022 PLATFORM NETWORKING FEATURES**

# Reports/Analytics

Feature	Description
Analytics for Event Organizers	A real-time analytics dashboard for event organizers to analyse the their event's performance.
Chat Engagement Report	A backend report that will illustrate how much the app was used for networking purposes. It will show number of chat messages & business cards exchanged.
Meeting Requests Report	A backend report that will report on the number of meeting requests issued through the app and the outcome breakup (accepted, pending, rejected).

# **Sample Sponsorship Tiers**

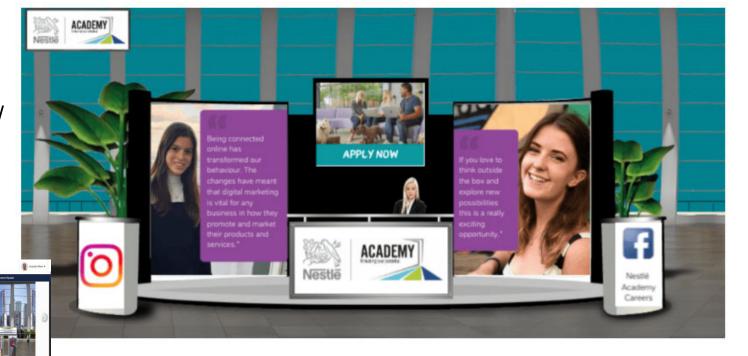
Branded Booth



\$1,500

## SILVER SPONSOR: \$1,500

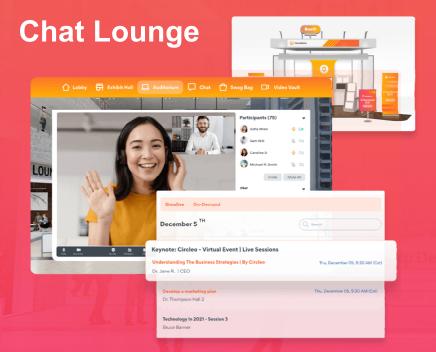
A Customizable
 Branded Booth in
 the Exhibit Hall w/
 links to your web
 site and outside
 pages.



Resource & Video Library Deposit

# Sample Sponsorship Tiers

Branded Booth





GOLD SPONSOR: \$2,500

A Customizable
 Branded Booth in
 the Exhibit Hall

Resource & Video Library Deposit

Chat Room



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**Sample Sponsorship Tiers** 

- Branded Booth
- Webinar
- Chat Lounge
- Logos on allMarketing &Email Campaigns

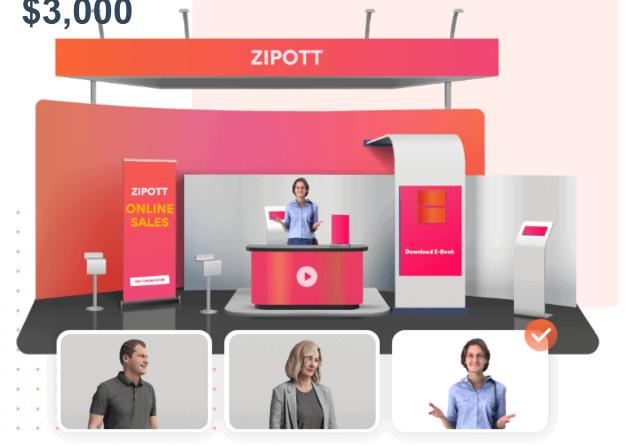


**PLATINUM** 

\$3,000

Platinum sponsors: \$3,000

- Prominent Logo on Landing Page
- A Customizable Branded Booth in the Exhibit Hall
- Webinar Opportunities
- Resource & Video Library Deposit
- Chat Lounge
- Logo Branding on all marketing campaigns
- Welcome video spot
- Swag Bag collection



# Sponsorship overview Summary of features

#### **EXHIBIT HALL PROMOTIONS**

- ✓ Larger booth in the exhibit hall
- Exclusive booth template or design for main sponsor
- Favorable placement of booth on first floor

#### **BRANDED FEATURES**

- √ Keynote webinar slot
- √ In-event push notifications
- √ Sponsored Scavenger Hunts

#### **IN-EVENT & PAGE PROMOTIONS**

- ✓ Prominent Logo on Landing Page
- √ Marketing Video across event pages
- Logo showcased in registration confirmation email

#### EXTENDED LIMITS

- ✓ Unlimited chat users
- ✓ Unlimited document and video uploads in booth
- Access to attendee database to segment users of interest

#### **BRANDING IN OTHER VIRTUAL SPACES**

- ✓ Branding in Virtual Lobby (logos & messages)
- Banners in the Virtual Hall with sponsor brandina
- Banner Spaces within Virtual

**Auditorium** 

#### **OVERALL FEATURES**

- ✓ Exhibit Hall
- ✓ Video Vault
- ✓ Resource Library
- √ Swag Bag
- ✓ Auditorium
- ✓ Informamtion Desk
- ✓ Virtual Lounge & Chat Room



## **Booth prominence and placement**

Platinum and Gold Sponsor exhibitors get a virtual booth that is considerably larger than others and consumes more real estate in the exhibit hall.

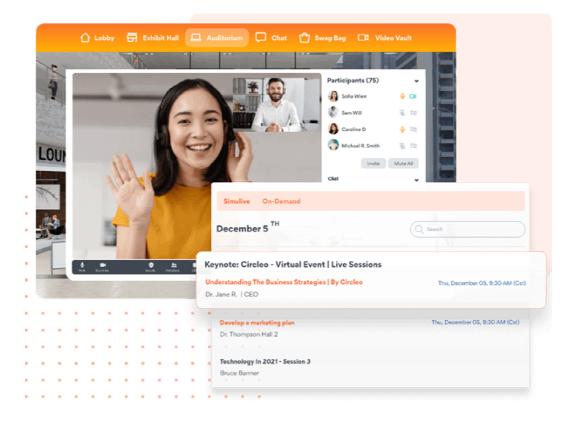
Moreover, it is placed as the first booth on the primary floor.

The sponsor's logo and launch video will also be placed on the exhibit hall primary floor next to their listing.



#### **Prime webinar slots**

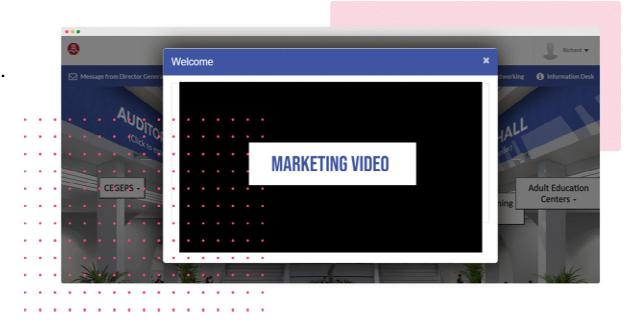
A Keynote webinar can be reserved for top-tier sponsors or the agenda can be designed to give sponsors favorable, primetime slots.



## Marketing Video in virtual spaces

Sponsor's TV commercial or promotional video can be placed throughout the virtual platform to maximize exposure.

Unlimited depost of videos, audios and PDFs in the Resource & Video Library ... completely searchable!



#### PLATINUM SPONSOR \$3000/yr

- ✓ Full list of attendees complete contact information and business interests.
- ✓ One pre-event email to attendees
- √ Virtual exhibit booth:
  - Choice of booth style, banner ad with rotating message, video screen with streaming ad or video, information section that houses your assets.
  - Assets can include white papers, case studies, PDF files, URLs, word files, webcasts, etc. for viewing and downloading.
  - Interaction with booth visitors through live instant message chat, email
- ✓ Access to your own customized "data portal"
  - Contact information and business interests of all attendees who visit your booth, download promotional materials, view recorded videos
  - Transcripts of instant message chats and emails with booth visitors and attendees
- ✓ Live webcast/product demo in your booth:
  - Promoted in two pre-event email blasts to targeted list???
  - Session will be listed on event schedule on promo site and within the virtual environment
- Logo and company name on all pre-event promo emails to current and prospective attendees.
- ✓ Logo and company name to be listed on event promo site.
- Logo and company name to be listed on all registration confirmation emails to attendees.
- √ The \$1800 advertising special for CR3 News Magazine included. 5 full-pg color ads complete with audio, video and 1 article per issue

#### **GOLD SPONSOR**

#### \$2500/yr

- ✓ Spotlight Custom Webinar (pre-recorded)
- ✓ Commentary Desk Q&A style, moderated conversation on a relevant topic???
- ✓ Marketing Assets Opportunity to provide white papers, executive briefs, research papers, case studies, etc. to post within the Virtual Library Resource Center
- Leads and Reporting Garner leads and intelligence through detailed behavioral reporting on asset downloads
- ✓ Banner Ads Run in rotation on Lobby home page —placement and rotation is based on sponsorship level Branding - Throughout virtual summit
- √ The \$1800 advertising special for CR3
  News Magazine included. 5 full-pg
  color ads complete with audio, video
  and 1 article per issue

including all primary locations

#### SILVER SPONSOR \$1500/yr

- ✓ Sponsored Webinar in booth or another location
- ✓ Virtual Booth with Hot Spots
- √ Logo on overview registration page
- Logo branding in all virtual locations (eg. Lobby, Lounge, Poster Hall)
- Marketing Assets Opportunity to provide white papers, executive briefs, research papers, case studies, etc. to post within the Virtual Library Resource Center

- Additional booths \$150/booth Sessions
- Additional Webinars \$150/Session (live or semi-live)
- Additional LIVE DAY \$1,950/LIVE day
- ➤ Additional HOSTING ON DEMAND \$500/month Hosting

